



### A History of Client Satisfaction

*Below is a sample of the testimonials Quantapoint has received from our clients.*

“The laser data you captured was more accurate than our field survey.” – Vice President, **EI Associates**

“To me, Quantapoint should be utilized by everyone in the oil and gas industry.” – Engineer, **Englobal Engineering**

“We had a unique requirement. Quantapoint staff worked with us to meet our needs.” – Director, **Institute for Defense Analysis**

“Your work was thorough and accurate. When we had questions you and your staff were courteous and most helpful. We were able to drop your model easily, without error, into Revit and SketchUp. We appreciate your professionalism.” – Studio Manager, **AECOM Design**

“The only serious interference issue we encountered was where Quantapoint wasn't involved. Without using Quantapoint, we may have encountered up to 5 or 10 major interferences given the magnitude of project.” – Engineering Manager, **WorleyParsons**

“The overall experience we've had with Quantapoint has been excellent.” – Project Manager, **Dow**

“Quantapoint's Zero-Defect services enabled us to eliminate a significant number of field welds and rework on a major platform revamp, saving 18 days of construction barge expenses.” – Project Manager, **ExxonMobil Development**

“Without Quantapoint we would have needed at least three times more staff to complete the assignment.” – Senior Consultant, **Wiss, Janney, Elstner (WJE)**

“In the end, Quantapoint enabled us to save 75-80% of the time our design personnel would have had to spend in the operating units by using laser scanning instead of relying on traditional data collection methods.” – Project Manager, **Fluor**

“What took Quantapoint under an hour to scan could have taken a crew hours or days to manually measure.” – Project Manager, **Exelon**

“Every prefabricated spool worked as planned. Thanks to you and your staff for helping us to succeed on a very important part of our project.” – Construction Manager, **BP**

“The design team could perform 'virtual' site visits by reviewing a 360-degree image of the space. This alone saved countless costly and time-consuming trips to the field.” – Project Architect, **Herbert S. Newman and Partners**

“Our project is months ahead of schedule and the quality of the drawings are excellent.” – Project Manager, **CH2M Hill**

“Quantapoint enabled us to deliver an ‘interference free’ design and allowed us to keep our overall project on schedule.” – Engineering Manager, **WorleyParsons**

“Detection of design and fabrication has allowed us to achieve 97% offshore fit-up for all of our spools.” – Technical Manager, **ExxonMobil Development**

“I was able to immediately use the as-built documentation for a presentation before the Historic Preservation Review Board to demonstrate our level of commitment to preservation. The drawings went a long way to showcase that effort on the part of our client.” – Senior Associate, **Martinez & Johnson**

“Once you start using Quantapoint, you wonder why every brownfield project is not adopting them.” – General Manager, **BP**

“Quantapoint delivered a high quality, highly accurate product that offered excellent viewing and data manipulation capabilities between its PRISM 3D software and our existing Intergraph PDS software packages.” – Manager of Engineering, **WorleyParsons**

“By using Quantapoint’s as-builts and scans during the detailed design phase, the team will advance the start-up of the rehabilitated platform by months. We also eliminated about 40% of site visits and are able to fabricate more onshore.” – Project Engineer, **Mobil Producing Nigeria**

“By using Quantapoint, Pfaffmann and Associates was able to reduce uncertainty, reduce rework and enable the project owners to get the sign-off they needed to begin the construction process.” – Founder, **Pfaffmann and Associates**

“Quantapoint personnel are the hardest working people in the plant, and always have great attitudes.” – Piping Engineer, **Dow**

“Quantapoint did an excellent job. We can now fabricate onshore.” – Senior Project Manager, **ExxonMobil Development**

“Quantapoint brought many benefits to the project. Without their services we would have had to manually recreate the as-built documentation.” – Principal, **Murphy & Dittenhafer**

“Clashing with PDMS was very easy and helpful.” – Senior Piping Designer, **Aker Kvaerner**

“Use of the digital laser models for clash resolution has resulted in zero construction rework due to piping clashes.” – Project Manager, **ExxonMobil Development**

“Our experience was very good.” – Project Manager, **Rise Group**

“I was very pleased with Quantapoint's response, as it was the most cost-effective method to achieve our aims.” – Principal Engineer, **Production Services Network**

“Without Quantapoint, our team would have proceeded through the design phase, unaware that the project didn't fit in the building.” – Project Manager, **Wandel & Schnell Architects**



“The high resolution of the digital platform data allowed us to locate piping and structural tie points to fabrication accuracy – fulfilling our goal of eliminating field fit up welding with 100% prefabrication.” – Project Manager, **Mobil Producing Nigeria**

“Quantapoint saved O’Neal from having 4 team members in the field for 5 business days, working 8 hours per day.” – Project Administrator, **O’Neal**

“Quantapoint provides a fast, cost-effective and accurate method to document complex or intricate buildings.” – Principal, **Herbert S. Newman and Partners**

“Previously we would have allowed an adjustment in three directions adding six inches extra at every tie point. This time we cut to the exact dimension required and had less than 1% rework.” – Project Manager, **Jacobs**

“By providing Laser Models within our design software, designers can eliminate remodeling of existing facilities, visualize proposed changes for design and constructability reviews, and clash-check the CAD models against actual field conditions to identify interferences – all of which reduce project time and rework.” – Senior Design Engineer, **Viro Engineering**

“I can’t tell you how many times our team had a question about a building and would simply open a laser image to find the information needed, easily, accurately and quickly.” – Project Architect, **Herbert S. Newman and Partners**

“Quantapoint impacts the absolute recordable rates or ‘how many total hours on a project without an accident’. The amount of hours climbing and otherwise capturing field dimensions under risky conditions were taken out of our hands. The more time out of the field the better.” – Project Manager, **Jacobs**

“Although Quantapoint can add significant value on the revamp itself by helping ensure that schedules are met, this value is exceeded 3 to 5 fold by the impact on other maintenance work that is also performed during turnaround.” – Venture Manager, **ExxonMobil**

“The customer support has been outstanding.” - Piping Department Manager, **Aker Kvaerner**

“Because we can see everything, we are able to catch and mitigate potential clashes in the design phase... there are virtually no clashes.” – Senior Project Manager, **Jacobs**

“We trust their crews, work ethic and the data provided (which they verify very well), and the fact that they respond quickly to any potential issues by working very closely with us to resolve them.” – Plant Design Lead Engineer, **Bechtel**

“We delivered a 100% shop fabrication project for all welded pipe.” – Senior Project Manager, **Jacobs**

“Using Quantapoint minimized the need to place workers inside a hazardous, congested work area during operations.” – Project Manager, **Fluor**



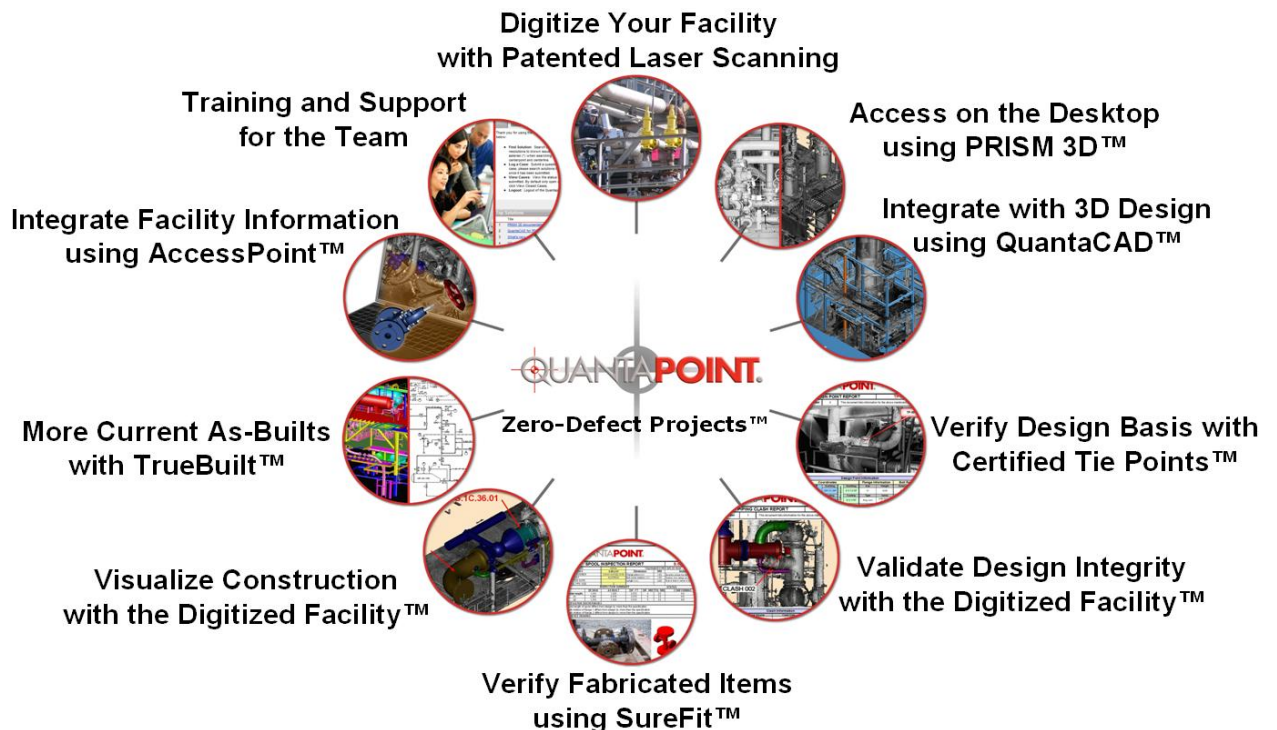
“Quantapoint pulls hours out of the field (more efficient data collection and less rework) and it also replaces field hours with safer ‘planning’ hours or ‘shop fabrication’ hours. Overall, it reduces the % of safety issues per total project man-hours.” – Lead Piping Designer, **Jacobs**

“The use of laser scanning technology and the zero defect work process has enabled us to maximize onshore spool prefab and eliminate all offshore spool field welds.” – Project Manager, **ExxonMobil Development**

“Quantapoint reduced the number of engineering contractor personnel in the plant, which reduced the risk for accidents and the cost of safety training and providing personnel protective equipment.” – Senior Project Manager, **Jacobs**

### **Quantapoint Capabilities**

Quantapoint provides Digital Facilities™ that improve safety and decision-making for building, managing and upgrading facility assets. We also provide professional services to help companies eliminate preventable project defects. Quantapoint clients have typically been able to beat their program and project budgets and schedules by 15% or more with a greater than 1,000% return on investment.



### **Contact Quantapoint Today!**

Over thousands of projects, Quantapoint has been helping our clients achieve success using Digital Facilities. Our technology and services provide a framework that can improve performance for projects, facilities and across the enterprise and can be customized to meet specific client needs. For more information, please visit [www.quantapoint.com](http://www.quantapoint.com) or e-mail [info@quantapoint.com](mailto:info@quantapoint.com).

